



# FINANCIAL TEAR SHEET

## CORPORATE PROFILE

Cray Inc.'s (Nasdaq GM: CRAY) mission is to be the premier provider of supercomputing solutions for its customers' most challenging scientific and engineering problems. Cray systems are used to design safer vehicles, create new materials, discover life-saving drugs, predict severe weather and climate change, analyze complex data structures, safeguard national security, and a host of other applications that benefit humanity by advancing the frontiers of science and engineering. Cray's corporate headquarters are in Seattle, WA, with major facilities in Saint Paul, MN, and Chippewa Falls, WI, as well as worldwide sales and service locations.

## PRIMARY IR CONTACT

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## STOCK PERFORMANCE

### CRAY (common stock)

<b>Exchange</b>	NASDAQ (US Dollar)
<b>Price</b>	<b>\$22.40</b>
<b>Change (%)</b>	0.00 (0.00%)
<b>Volume</b>	58,874
<b>52 Week Low</b>	\$16.10
<b>Market Cap</b>	\$905,811,693
<b>Rolling EPS</b>	0.39
<b>PE Ratio</b>	57.4359
<b>Shares Outstanding</b>	40,438,022

Data as of 12/11/17 12:36 p.m. ET



## RECENT HEADLINES & EVENTS

12/06/17 - 4:05 p.m.

[Cray and NERSC Partnership to Drive Advanced AI Development at Scale](#)

11/15/17 - 3:01 a.m.

[Cray Wins Four HPCwire Awards](#)

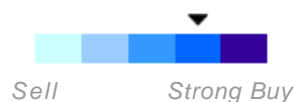
11/14/17 - 3:03 a.m.

[Cray Advanced Supercomputer to Assist Samsung's Research on Artificial Intelligence and Deep Learning](#)

There are currently no events scheduled.

## ANALYST ESTIMATES / RATINGS

Mean Recommendation: 1.7



### EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Dec 17	0.24	0.24	0.25
QTR	Mar 18	-0.46	-0.45	-0.50
QTR	Jun 18	-0.26	-0.22	-0.41
QTR	Sep 18	-0.25	-0.23	-0.33
FY	Dec 17	-0.98	-0.98	-1.13
FY	Dec 18	-0.74	-0.75	-0.77

## SEC FILINGS

Filing Date	Form	
12/01/17	4	
11/29/17	4	
11/17/17	4	
11/03/17	4	

## CORPORATE GOVERNANCE

<a href="#">Peter J. Ungaro</a>	CEO and President
<a href="#">Brian C. Henry</a>	Executive Vice President and Chief Financial Officer
<a href="#">Jill Hopper</a>	Vice President, Government Programs
<a href="#">Linda Howitson</a>	Vice President, Human Resources
<a href="#">Kenneth Johnson</a>	Senior Vice President, General Counsel and Corporate Secretary
<a href="#">Wayne J. Kugel</a>	Vice President, Operations
<a href="#">Ian Miller</a>	Senior Vice President, Sales and Marketing
<a href="#">Chuck Morreale</a>	Vice President, Customer Support
<a href="#">Steve Scott</a>	Chief Technology Officer
<a href="#">Margaret (Peg) Williams</a>	Senior Vice President, Research and Development

## OWNERSHIP SUMMARY

### Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	206	804.89	102.1	41,288,424
Mutual Fund	260	521.07	63.1	25,508,676
Insider *	13	12.59	1.6	657,447

\*Insider values reflect direct beneficial ownership.

### Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Capital Research Global Investors	4,872,068	12.1	0	09/30/17
BlackRock Institutional Trust Company, N.A.	4,687,602	11.6	166,576	09/30/17
The Vanguard Group, Inc.	3,725,415	9.2	105,008	09/30/17
Mairs and Power, Inc.	2,970,973	7.4	-398,368	09/30/17
Dimensional Fund Advisors, L.P.	2,264,358	5.6	304,378	09/30/17
New Jersey Division of Investment	1,509,000	3.7	20,000	09/30/17
NWQ Investment Management Company, LLC	1,475,548	3.7	590,325	09/30/17
Voya Investment Management LLC	1,235,280	3.1	248,770	09/30/17
American Century Investment Management, Inc.	989,616	2.5	57,313	09/30/17
Paradigm Capital Management, Inc.	980,900	2.4	-10,000	09/30/17

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